# ROAD TO THE SOUTH MARATHON INDIANAPOLIS, INDIANA







### ROAD TO THE



INDIANAPOLIS, INDIANA





# WALKS HAVE FUN & GET FIT

### PARTICIPANTS

















We are truly proud to present the 500 Festival (and the City of Indianapolis) with this promotional effort to bring 1500 New Participants to the Indianapolis Mini-Marathon on May 4<sup>th</sup>, 2024! We are successfully making an impact in improving the health and wellness of a segment of the population that many forget about.....the nearly 70% obese and/or overweight, our seniors, and those with medical conditions that minimize the spirit of exercise. With heart failure as the #1 cause of death in American, we are prepared to attack this horrible statistic and unify with those who wish to see a better, healthier America. WE>ME.

Michael X Banks
Chairman, Chief Executive
Officer & President

Let's Walk It Out – Together President & CEO, Michael X Banks

### NATIONAL PROMOTION



Rhonda, 55

**BEFORE: Diabetes, Severe Pain, over 300lb...** 

AFTER: A1C ▼ From 9.7 to 7.0, NO PAIN, & lost over 30lbs



Mindy, 48

BEFORE: 20+ Medications, Severe Pain over entire body for 14 years...

**AFTER: Off Medications, 90% of Pain Gone!** 



Jeanna, 63

BEFORE: 4 month long medical scare and was out of work for 8 months...

AFTER: Just completed her 1st 13.1 Mini-Marathon (October 2023)



Christa, 63

INDIANA

BEFORE: Survived a bad accident and self-conscience about speaking AFTER: Competed 7th Mini-Marathon/ best health ever & extremely confident

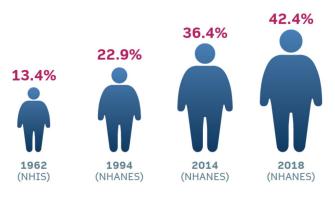
INDIANA



### WHY "WALK IT OUT?"

### **Majority of Americans are Overweight or Have Obesity**

Percentage of American Adults with BMI>30 (Percentage of Americans Who Have Obesity)<sup>1</sup>



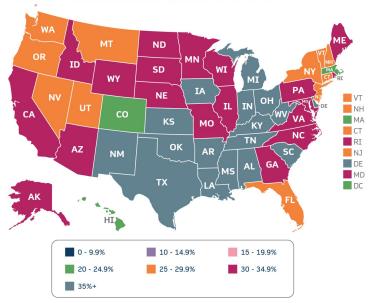
Percentage of Americans Over Age 20 Who Are Overweight or Have Obesity<sup>2</sup>

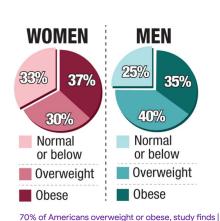


 $References: \textbf{1.} \ https://www.cdc.gov/nchs/about/factsheets/factsheet_nhanes.htm. \textbf{2.} \ https://www.cdc.gov/nchs/fastats/obesity-overweight.htm. \textbf{2.} \ https://www.cdc.gov/nchs/fastats/obesity-overweight.htm.htm. \textbf{2.} \ https://www.cdc.gov/nchs/fastats/obesity-overweight.htm. \ http$ 

Obesity affects working age adults regardless of occupation or industry. More than 24 million (31%) full-time employees have obesity and 32 million (37%) are overweight. If the current trend continues, 51% of the population will have obesity by 2030.







The Blade





### 1. ENROLL/ COMPLETE ASSESSMENT

Seniors 55+ (FREE ENROLLMENT – Up To 100 Participants Enroll Here: https://www.walkitout.us/fg-accountability-groups

Normal Enrollment Here: https://www.walkitout.us/accountability-groups

### 2. RECEIVE CUSTOMIZED PROGRAM

Customized Nutritional Guide Customized Walking Regimen Customized Workout Regimen

### 3. WALK IT OUT!

Begin Your Journey to Your Best You 24/7 Access to Your Coach FREE Enrollment in 2024 Mini-Marathon/ May 4<sup>th</sup> /Indianapolis, IN

### Walking Events, Marketing, Promotions



### **Marketing Yard Signs**







### Weekly Meetings/ Fundraisers & Fit Walks





### "Title Sponsor" \$150,000



IN DIANAPOLIS, IN DIANA

Our target audience is focused on (but not limited to) the minority population: Black, Hispanic and lower income Hoosiers. We are also focusing on seniors and those with medical conditions that minimize the spirit of exercise.

Walk It Out America has already begun transforming lives by introducing these communities to the world of walking events! Participants are losing weight, minimizing medications, eliminating aches & pains and increasing overall health. Infusing customized proprietary walking and workout regimens into their "high octane" nutritional plan is producing tangible results and healthier Americans.

With this winning system in place, Walk It Out America is now offering Mid-West schools, businesses and non-profit organizations fundraising opportunities as well as establishing a national marketing campaign to introduce 1500 New Participants to the 2024 Mini-Marathon... ...hence forth to be referred to as: The Road to the Mini!

The Road to the Mini consist of WALK IT OUT - FIT WALKS (structured, timed walking events). Each participant will receive a customized walking regimen to encourage daily walks to build endurance as well as a customized workout routine. Each participant will also be placed into an accountability group and issued nutritional guidance based on his/her individual goals.

### **Corporate/ Sponsorship & Fundraising Opportunities**

SPONSORS - You are being invited to this promotion to enhance the experience of the participants by offering incentives to purchase your products/service and to participate in our Corporate Fundraising Initiatives (CFI) designed to fund your favorite charity (or company hardship fund). The CFI really gives your company an opportunity to show your employees how much you truly care.



### ROAD TO THE SOUTESTIN

INDIANAPOLIS, INDIANA

### **FUNDRAISER**



Fundraising Event: 2 Mile FIT WALK

Cost: FREE

Location: Irsay YMCA

Address: 430 S. Alabama Street

Date: October 7th, 2023

Time: 9:00am

Sponsors: IHOP, Wing Stop, Papa Murphy's,

**ONEAMERICA** 

FireHouse Subs, Metro PCS

### **REGISTER@ www.walkitout.us**





"Thank you for sponsoring our Athletic Fundraiser!"













### **SPONSORSHIP AMENITIES**







Direct Reach: 30,000+ Monthly (Interactive)

### SPONSORSHIP OPPORTUNITIES

#### Main Title (Promotion Title)(1) – Cost: \$150,000

The Main Title offers unlimited visual and audio exposure as your business will be the first seen and heard on all "Road to the Mini" Promotions. - **PLATINUM SPONSOR** 

#### \$1,000 Give-A-Way:

Title Sponsor is the Host Location for \$1000 Give-A-Way. \$1000 will be given away each month (or each FIT WALK) during the promotion. The winner will be photographed receiving the Big Check with the Title Sponsor at the end of each walk and shared on social media. In addition, with each text drive during the promotion, participants/non-participants receive 1 entry into the monthly drawing to win \$1,000. Participants also receive 25 entries for crossing the finish line of each FIT WALK. **- PLATINUM SPONSOR** 

#### Daily Report (Title Page)(1) - Cost: \$55,000

Participants are required to submit a daily report from the day they enter the program to the day they walk the actual Mini-Marathon. This daily report ensures the participant is conditioning him/herself to finish the 13.1 mile race as well as accomplish personal health and fitness goals. Therefore, everyday, 100% of all participants will be reminded of your business and the product/service that you offer. **- PLATINUM SPONSOR** 

#### FIT WALKS (Title)(12) - Cost: \$5,500 each

Each FIT WALK also has a Registration/Title page where every participant must actually register to participate. This Title sponsor is given title of the administration booth at each FIT WALK where participants secure t-shirts, get questions answered and are entered into the accountability groups. - **PLATINUM SPONSOR** 

#### Mobile Discount Page (Title)(12) - \$2,500

The Walk It Out Mobile Discount page is the Title page that all participants/non-participants must visit to redeem monthly discounts.

- PLATINUM SPONSOR

### ROAD TO THE MARKETON IN DIANAPOLIS, IN DIANA





### Daily Report Each participant submits his/her daily activities here



### Mobile Discount Page Each participant redeems his/her discount

here



### FIT WALK Registration

Each participant registers here to participate In each FIT WALK



# ROAD TO THE SOURCE MARATHON INDIANAPOLIS, INDIANA



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